MODERNIZATION OF BORDER CROSSING POINTS IN TURKEY:
New Prospects of PPP and Joint Border Crossing Model

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Introduction of GTI

- Private company
- Incorporated to modernize and operate border gates
- Owned by Turkish Chambers and their federation, TOBB.
- TOBB has 1.3 million members and is the Highest level representative of Turkish private sector.
How GTI Operates?

- Operations are based on Public Private Partnership
- Model “Build-Operate-Transfer”
- No burden for public treasury
  - Build
  - Operate***
  - Transfer

*** Operation of only commercial facilities; customs procedures are still undertaken by Customs Authorities

First Step for the Facilitation of Border Crossings

Modernized and operating:

- Kapikule (TR-Bulgaria)
- Hamzabeyli (TR-Bulgaria)
- Habur (TR-Iraq)
- Sarp (TR-Georgia)
- Cilvegözü (TR-Syria)
- Ipsala (TR-Greece)
First Step for the Facilitation of Border Crossings

Commissioned to take over:

- Dereköy (TR – Bulgaria)
- Nusaybin (TR – Syria)
- Akçakale (TR – Syria)
- Öncüpınar (TR – Syria)
- Yayladağı (TR – Syria)
- Karkamış (TR – Syria)
- Esendere (TR – Iran)
- Dilucu (TR – Azerbaijan)
- Türkgözü (TR – Georgia)

Outcomes of the Projects

- Effective fight with smuggling, with the help of high-tech. infrastructure
- User satisfaction
- More rapid and effective service
  - No more queues
  - Border waiting time decreased from 30 to 10 min.
  - Process time decreased
Outcomes of the Projects

- Total Investment: $190,000,000
- Additional Tax: $31,000,000
- Created more than 1000 jobs
- Business opportunities for more than 350 companies
- 24 hour service with qualified human force
- Facilities such as duty-free shops, banks, fuel stations, shopping centers are in service.
KAPIKULE BORDER GATE (TR - BULGARIA)
Before Modernization
After Modernization

HABUR BORDER GATE (TR - IRAQ)
Before Modernization
After Modernization

2007/03/13
CİLVEGÖZÜ BORDER GATE (TR - SYRIA)

Before Modernization  After Modernization

HAMZABEYLİ BORDER GATE (TR - BULGARIA)

Before Modernization  After Modernization
İPSALA BORDER GATE (TR - GREECE)

Before Modernization

After Modernization

TURKEY – GEORGIA
Joint Border Crossing Model

• One common border gate area
• Officers from both countries acting together
• Elimination of redundancies:
  • Joint and single control of certificates.
  • No duplications

Why JBCM?

• Ideal solution to meet the increasing demand
• 60-70 % of decrease in the BORDER WAITING TIME is expected.
• Capacity will increase threefold.
Alternative Routes Of Silk Road

North Route: 6500 km / 12-14 days
Central Route: 5100 km / 14-16 days

An example: Swiss-French Bardonnex Crossing

Swiss Control for Vehicles entering Switzerland

French control for Vehicles entering France
Thank You...