



## **Organization for Security and Co-operation in Europe**

**The Secretariat**  
**Procurement and Contracting Unit**  
Kärntner Ring 5-7, A - 1010 Vienna

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**Date:** 4 April 2006

### **Clarifications No. 1**

#### **RFP No 05/2006/CPA83319 - Provision of Satellite Voice and Data Services and Supply and Delivery of Satellite Communications Hardware Equipment to the OSCE**

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The Organization for Security and Co-operation in Europe (the OSCE) has received the request for clarification from a potential bidder with regard to RFP No. 05/2006/CPA83319.

In accordance with paragraph 3 “Clarification of RFP Documents” of Instructions to Bidders, the OSCE would like to provide the clarifications to the RFP Documents as specified below:

#### **Question 1:**

Potential bidder has requested to advise if the OSCE can make two separate awards under lot 1 as per the types of required services (Inmarsat and Thuraya). In case the OSCE will award the contract under lot 1 to one company, potential bidder asked whether it would be acceptable to the OSCE if the bidder can meet the whole set of requirements by sub-contracting.

#### **Answer to Question 1:**

The potential bidders are requested to note that the bidders are required to submit their proposals for complete lot(s), i.e. the OSCE will not make several awards within one lot.

If a bidder considers that it may enhance its expertise and qualifications to meet the requirements specified in the RFP Documents by sub-consultancy, it may do so but stating that the bidder is solely liable for any and all contractual obligations (invoicing, interaction with OSCE, SLA, technical and service support, etc) for performance of the services if awarded a contract. Any proposal including sub-contracting will be evaluated on compliance with the requirements specified in the RFP documents.

In case of sub-contracting, the bidder’s proposal shall provide (i) detailed information on sub-contractor(s), (ii) description of the services to be sub-contracted, (iii) documentary evidence that such sub-contractor(s) is duly qualified and agree to perform the sub-contracted part of the services.

#### **Question 2:**

Potential bidder requested the OSCE to advise of the possibility of having a meeting with the OSCE prior to the proposal submission deadline to present and discussed the available solutions.

#### **Answer to Question 2:**

The potential bidders are requested to note that no meetings and no communications with any of potential bidders are allowed unless these communications are made in writing pursuant to paragraph 3 “Clarification of RFP Documents” of Section I of the RFP Documents.

**Question 3:**

Potential bidder notified that the RFP Documents do not provide for quoting the prices for calls generated from the OSCE offices to Inmarsat terminals.

**Answer to Question 3:**

The calling rates to Inmarsat terminals from the OSCE offices are subject to different contracts with other providers.

In case the potential bidders would like to offer a solution in this respect, it would be considered by the OSCE as an option, i.e. non-submission against this option will not serve as a basis for disqualification of the bidder. The OSCE reserves the right not to accept any option(s) offered.

**Question 4:**

The bidder has requested the OSCE to specify the quantities for each item under lot 2 specified in the RFP Documents.

**Answer to Question 4:**

The OSCE would like to inform the potential bidders that under the contract to be awarded under lot 2 of this tender the OSCE will be issuing the purchase orders to the contractor on an “as and when” required basis. The quantities may vary significantly depending on the OSCE operational requirements. The OSCE cannot confirm to the successful company any minimum level of business.

The OSCE would like to notify the bidders of the below specified approximate quantities of some satellite communication equipment purchased by the OSCE missions and institutions in 2005.

<b>Item</b>	<b>Approx. Qty</b>
Inmarsat RBGAN terminal, Hughes type	5
Satellite telephone, Thuraya Hughes	50
Mini M terminal	2